

VICE PRESIDENT RESUME

By Resume Genius

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SUMMARY

Accomplished executive with comprehensive experience leveraging leadership skills to develop and expand multiple businesses. Instrumental in managing client accounts, and identifying new business opportunities. Track record of consistently driving revenue while steering and motivating global teams. Effective communicator motivated to foster business relations with clients, partners, and stakeholders at Haggerty Financial Partners.

PROFESSIONAL EXPERIENCE

Vice President

Vanguardia Financial Services, Boston, MA
January 20XX – Present

- Manage various global projects by implementing robust strategies for seamless execution and on-time delivery
- Saved the company \$500,000 annually by efficiently negotiating new contracts with vendors
- Developed and streamlined portfolio of over 80 multifaceted clients by heading a high-performing team of 20 members
- Received Performer of the Year award from 20XX to 20XX for consistently surpassing both monthly and yearly revenue targets

Associate Vice President

Prudence & Sons, Philadelphia, PA
June 20XX – December 20XX

- Increased efficiency of business and operational processes by developing, leading, and implementing continuous improvement initiatives and programs
- Maximized company revenue by 60% in 20XX through liaising with president and senior management
- Created, modified, and implemented SOPs, policies, and procedures in collaboration with the CEO and Vice President of the company

EDUCATION

Master of Business Administration and Finance

Massachusetts Institute of Technology, Cambridge, MA

ADDITIONAL SKILLS

- **Computer:** Microsoft Office (Word, Excel, and PowerPoint), MS Access, Outlook
- **Professional Impact:** Project management, corporate communication, business development, strategy planning, continuous process improvement, problem solving, relationship building